

**DELPHINE PRUITT**  
**Vice President, Business Access Advisor**



Delphine Pruitt is Vice President, Business Access Advisor at U.S. Bank driving sustainable growth and job creation for minority businesses.

Prior to U.S. Bank, Ms. Pruitt was Vice President of Diverse Markets & Business Development Officer at Bank of the West where she was responsible for community lending and diverse strategies for Southern California and Nevada markets.

Ms. Pruitt founded Connect The Dots Consultants, a consulting firm that partnered with mission driven organizations to accelerate their equity and inclusion journey by ensuring equity in the development of policies and programs.

She served with members of the U.S. Congressional Black Caucus, as part of a humanitarian delegation to Cuba, to improve cultural understanding and business relations. Ms. Pruitt spent nearly two decades of successfully executing multicultural and affordable lending strategies for clients generating over \$60 billion annually with Fannie Mae's Housing and Community Develop and Single Family Mortgage divisions.

Ms. Pruitt laid the earlier foundation of her success as a Warren Weaver Fellow with the Rockefeller Foundation where she implemented a multi-million dollar national community development initiative and advanced dialogues on race.

Certified in Intercultural Development Inventory (IDI®), Ms. Pruitt is ranked among 2% of the population assessed at the highest level of cultural competency for those completing the Intercultural Development Inventory tool.

One could crowd an entire sheet of paper, in the smallest print, with Delphine's accomplishments. What goes in the big print is perhaps what endears her most to the individuals she brings together...a heart that has room for everyone. Delphine has a genuine affection for the underrepresented and underserved communities.